

## Kyle Hartlen

### Partner

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Language(s) spoken: English

Bar Admission(s): Nova Scotia, 2015; Ontario,  
2021

Legal Assistant(s): [Ashlea Morash](#)

Kyle has extensive experience across a range of industries (both regulated and unregulated) acting for vendors and purchasers in complex share and asset acquisition transactions, advising on equity financing matters including seed, angel and venture capital raises and negotiating complex commercial agreements. Kyle also regularly advises clients ranging from early stage ventures to large, established firms on corporate governance and other general corporate matters.

A small sample of Kyle's representative experience includes:

- Advising several well-capitalized medical technology companies on capital raising, divestitures and general corporate matters.
- Acting for a large industrial services company in acquisition transactions across Canada.
- Advising a venture capital fund on multiple equity investment transactions in Nova Scotia.
- Acting for vendors in several sizeable auction-style share and asset dispositions.
- Advising early-stage companies and investors in early-stage companies on financing instruments and provincial tax incentive program matters.
- Acting for public companies in connection with private debt and equity placements and the public issuance of equity instruments.
- Acting for a large private company in connection with the negotiation of a series of complex commercial agreements.

## Practice Areas

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Commercial Transactions/Agreements

Corporate Governance

Mergers & Acquisitions

Securities

## Education & Career

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### Education

Ivey Business School, MBA, 2016

Ivey Business School and University of Western Ontario Faculty of Law, combined HBA/JD, 2014

### Activities

Volunteer, Western Business Law Clinic providing legal services to small businesses in the local community, 2011-2014

### Accolades

Gold Medal, Accelerated MBA

Patient Capital Management Inc. Prize in Value Investing

Fairfax Financial Holdings Ltd. Prize in Value Investing

Ivey Scholar, HBA

Osler & Harcourt Award in Corporate Finance

Huron National Scholarship

## Thought Leadership

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Raising capital under the Nova Scotia Innovation Equity Tax Credit regime

April 17, 2023

COVID-19: Keep calm and consider the issues!

March 06, 2020